

# Cravit<sup>®</sup>

We make it real

## Portfolio



**Cravit<sup>®</sup>**

The solid transition to Odoo

# The brand story

With Odoo are all business processes in order? Fact. And so intuitive that anyone can work with it? Absolute. So, one push of a button and start? Unfortunately not.

However simple the system is, process optimization is not. We are very honest about that. A business change like this requires time, attention and concessions across the entire organization. There will be successes, but also mistakes and frustrations. Inevitable, but certainly no reason not to proceed. Ultimately Odoo delivers more than what it cost. We promise.

As Odoo specialists, we are able to examine a company in detail. We test the objectives against the system and show how Odoo can work for you. We consider all possible obstacles and prepare your organization for this. This way we both know which steps we are going to take, but above all which barriers need to be overcome. We just show what others try to disguise. We are realistic. We keep both feet on the ground and focus on the final goal. Because only this way can we achieve change in a solid way.  
**We are Cravit. We make it real.**

Sharp  
Clear  
Solid  
Merged  
Fluent

## The solid transition to Odoo

Wholesale

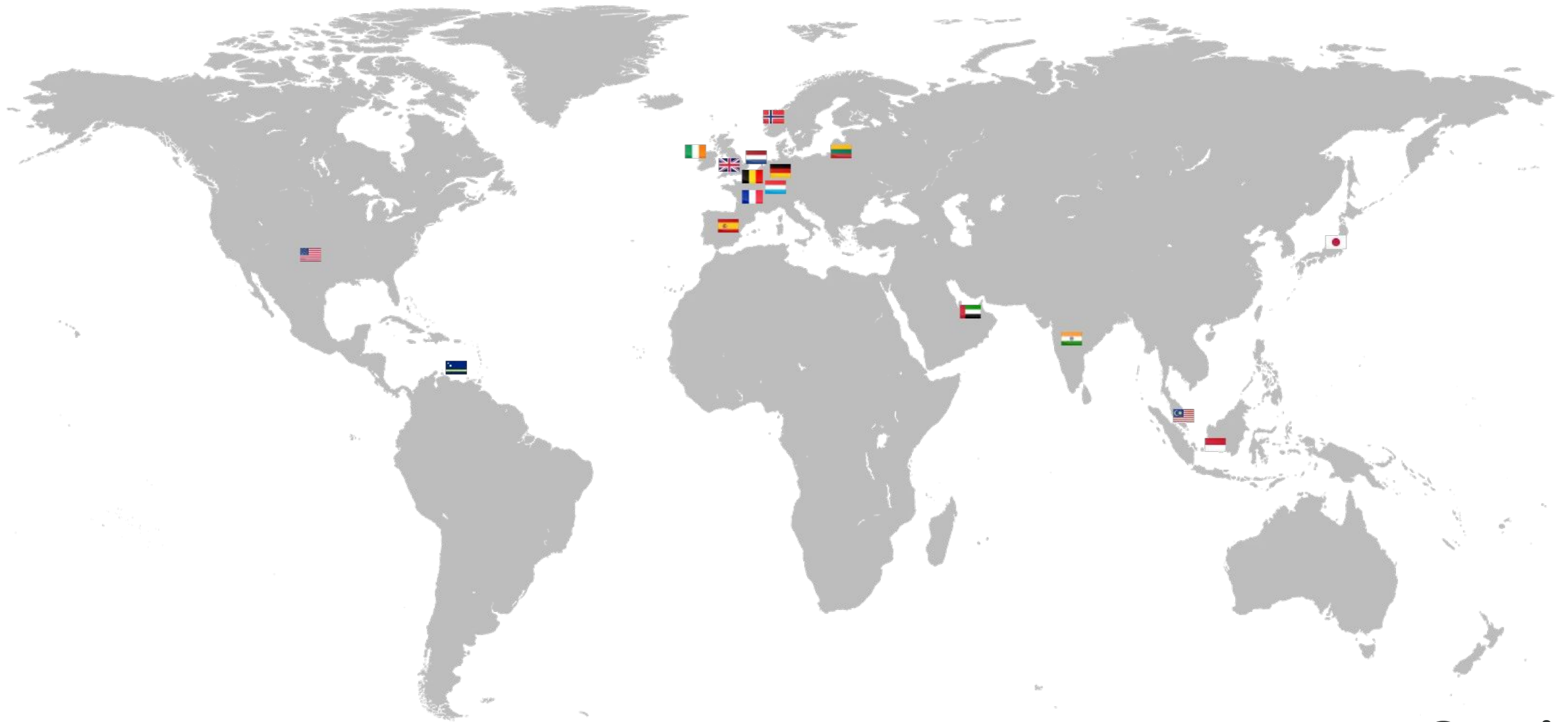
Industry

Services

Retail & E-commerce

**Complexity is your enemy**  
**Any fool can make something complicated**  
**It's hard to keep things simple**







## Next generation ERP

**2005**  
Founded

**17**  
Offices around  
the world

**3500+**  
Employees

**127**  
Countries  
supported

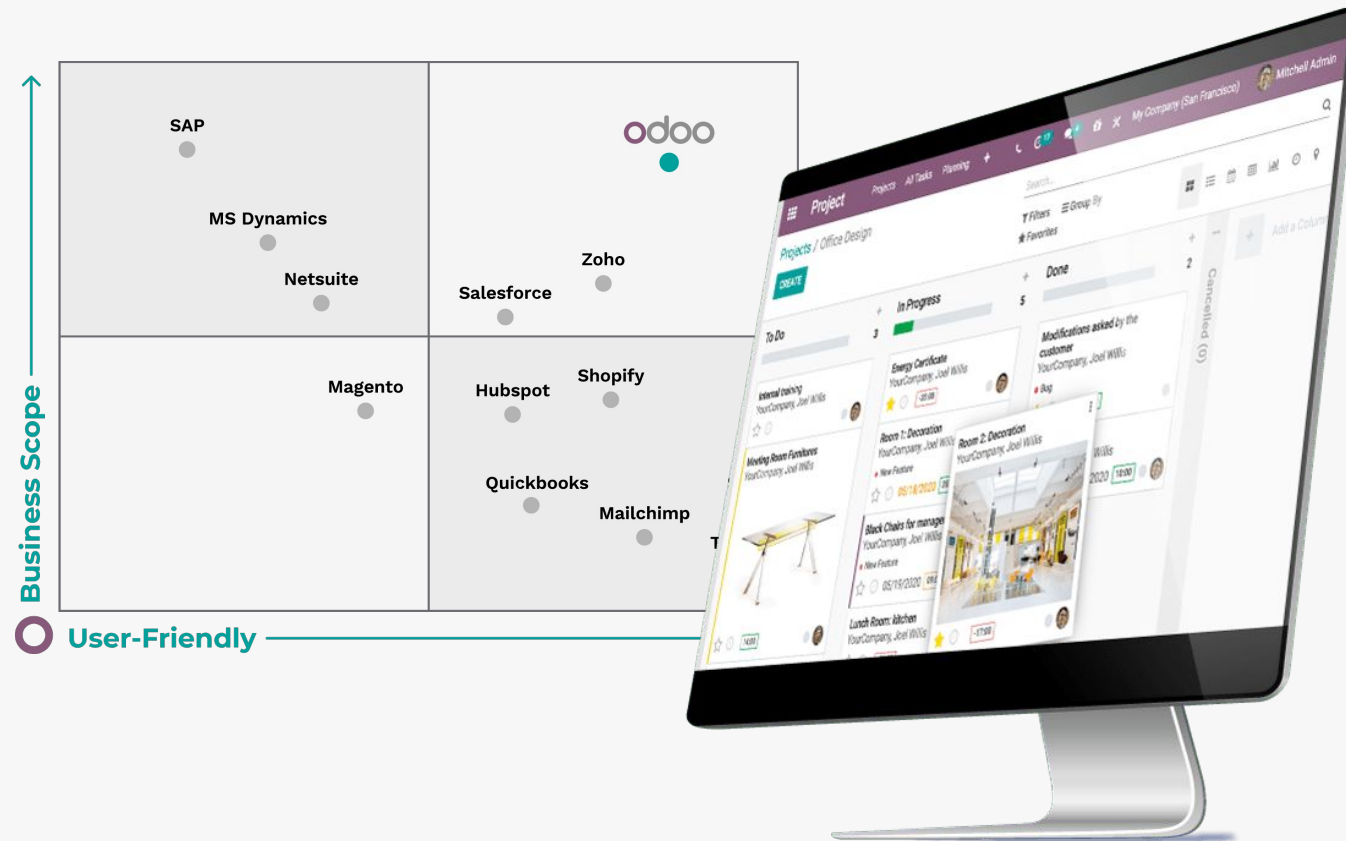
**23**  
Available  
languages

**12+**  
Million  
Users

**3500+**  
Partner  
Organizations

# More than complete business suite

With the best user experience





# Why Odoo

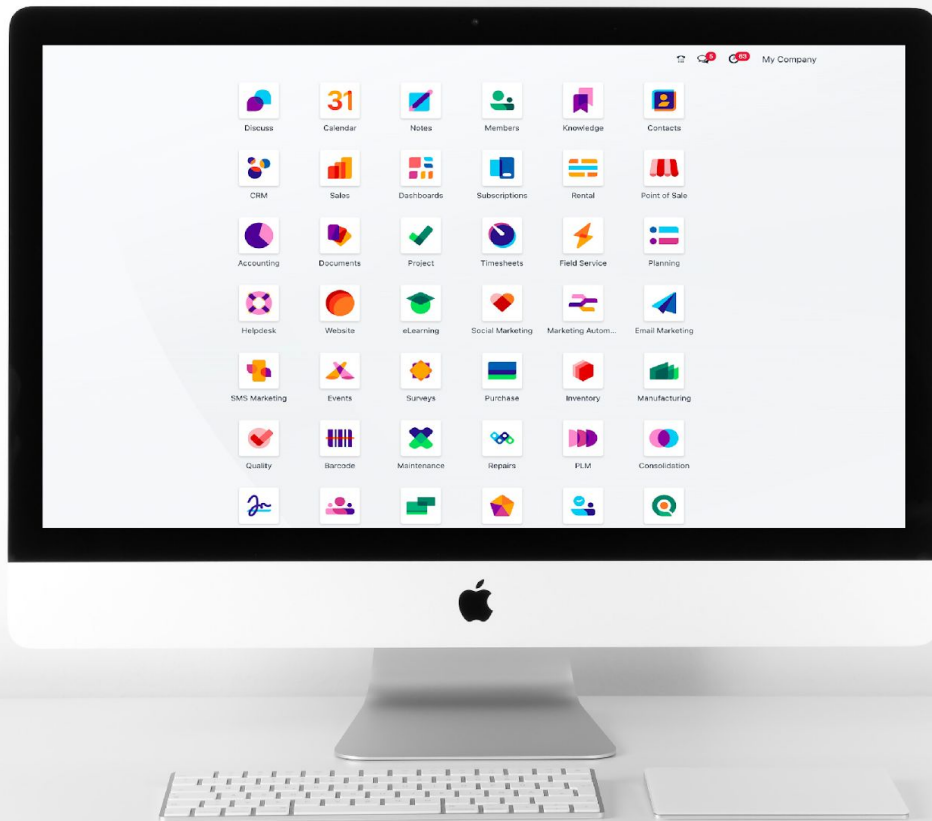
Very complete business suite  
Focus on “Doing more with less effort”  
Favorable ROI  
Ready for the future

Trusted by

KPMG

Deloitte

Centric





# References

a small preview of more than 100 implementations

# Eraneos

Implemented by

# Cravit®



## AT A GLANCE

*Odoo users* 300

*industry* Consultancy

*Offices* 

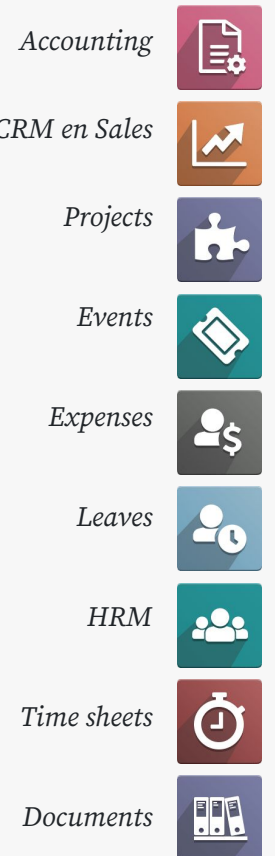
*Customer since* 2016

*Website* [www.quintgroup.com](http://www.quintgroup.com)

Quint is an independent company that focuses on targeted and training courses in the field of IT intensive processes. With a worldwide network and assignments in 49 countries and offices on 4 continents, the service is cross-border.

## SOME HIGHLIGHTS

- + 15+ entities in same environment
- + Cravit developed several interfaces (Master card for expenses, eCommerce website, eLearning platform etc.)
- + 500k + timesheet entries
- + Cravit supported Quint with 2 upgrades (started on v11 and currently on v14), also significantly reduced customizations as part of the upgrades



# Cravit®

# Zorgservice XL

Implemented by

# Cravit®



## AT A GLANCE

*Odoo users* 135 + 1450

*industry* Hospitals

*Offices* 

*Customer since* 2022

*Website* [www.zorgservicexl.nl](http://www.zorgservicexl.nl)

Zorgservice XL takes care of the entire purchasing and logistics process up to and including administration and billing for 5 hospitals. From plasters and bandages to complete IC equipment, from cleaning services to OR supplies. The hospitals are supported with efficient and effective flows of goods and services in an end-2-end Supply Chain, all the way to the department, to the hospital cupboards.

## SOME HIGHLIGHTS

- + 5 hospitals optimize healthcare logistics handing over 1 million orders a year. Managing 55.000 products and 11.000 stock locations.
- + Transformation from SAP to Odoo, spread over 10 months.
- + Cravit supported Quint with 2 upgrades (started on v11 and currently on v14), also significantly reduced customizations as part of the upgrades

*Accounting*



*CRM en Sales*



*Projects*



*Warehouse*



*Purchase*



*Customer support*



*HRM*



*Documents*



# Cravit®

# Science and Technology

Implemented by

# Cravit<sup>®</sup>



## AT A GLANCE

<i>Odoo users</i>	100
<i>industry</i>	High tech services
<i>Offices</i>	
<i>Customer since</i>	2019
<i>Website</i>	<a href="http://www.stcorp.nl">www.stcorp.nl</a>

S&T provides R&D Solutions and Contractors for Space, Science and Defence. They are specialised in bringing technology to the market within the following categories: Sensing and Control Systems, Scientific Data Processing, Intelligent Software Applications and Technical Consulting.

## SOME HIGHLIGHTS

- + Cravit developed a recruitment module for S&T (in a combination of CRM and Applicants)
- + Automated most of the HR activities using Odoo (creating contracts, onboarding, anniversaries, skills & education etc.)
- + Full website running Odoo
- + Using the Odoo eLearning application for internal trainings and onboarding of new employees
- + Minimal customizations



# Cravit<sup>®</sup>

# PFM Intelligence group

Implemented by

# Cravit®



## AT A GLANCE

*Odoo users* 85

*industry* Data science

*Offices*

*Customer since* 2018

*Website* [www.pfm-intelligence.com](http://www.pfm-intelligence.com)

The PFM Intelligence Group specialises in delivering actionable data insights that translate into business performance improvements. By adding IT infrastructure they have become a significant player in integrated technology systems, focusing on complex consumer data insights. These consumer data insights create business critical market intelligence that helps clients navigate the challenges of the retail and infrastructure sector.

## SOME HIGHLIGHTS

- + Fully integrated asset management (>15.000 assets including automated updates from various sources)
- + Cravit developed a bi-directional interface with a specialized field service management system
- + Executing 600+ orders per month and very large number of active running subscriptions
- + Sophisticated Odoo customer portal for ticket information and logging

*Accounting*



*CRM en Sales*



*Projects*



*Warehouse*



*manufacturing*



*Purchase*



*HRM*



*Customer support*



*Documents*



# Cravit®

# Fiduciaire Mosellan



## AT A GLANCE

*Odoo users* 70

*industry* Accountancy

*Offices* 

*Customer since* 2019

*Website* [www.mosellan.one](http://www.mosellan.one)

Fiduciaire Mosellan is an administration office and tax consultancy based in Luxembourg and specialized in inland navigation. Mosellan offers a comprehensive package of services that includes all activities necessary for the business operations of a company active in inland shipping.

## SOME HIGHLIGHTS

- + Running administration of 80+ different entities in Odoo
- + Automation of request handling of all different entities
- + Full integration of Odoo Documents and Odoo Projects

*Accounting*



*Documents*



*Projects*



*Time sheets*



*Expenses*



*Planning*



# XXLHoreca



## AT A GLANCE

*Odoo users* 50

*industry* E-commerce

*Offices* 

*Customer since* 2020

*Website* [www.xxlhoreca.com](http://www.xxlhoreca.com)

As part of Takkt AG the XXLhoreca Group consists of three separate companies in the Netherlands, Germany and France. XXLhoreca is the 'one stop shop' for professional catering equipment and catering supplies. As a catering wholesaler, XXLhoreca supplies everything the professional kitchen and catering company needs, from three e-commerce platforms.

## SOME HIGHLIGHTS

- + Processes about 10.000 orders per month
- + We created an interface with 3 different eCommerce platforms
- + About 30% (and growing) of the orders are fully automated and not touched by any employee, meaning: Sale Order, Customer invoice, Purchase Order, Dropship confirmation, Vendor bill confirmation
- + Customer support with 30 employees (3 languages, 3 eCommerce platforms)

Implemented by

# Cravit®

*Accounting*



*CRM en Sales*



*Warehouse*



*E-commerce*



*Customer support*



*Purchase*



*HRM*



*Documents*



# Cravit®



# Vitrite



## AT A GLANCE

*Odoo users* 40

*industry* Automotive

*Offices* 

*Customer since* 2021

*Website* [www.vitrite.com](http://www.vitrite.com)

Vitrite is a household name in Zeeland. The company was founded in 1893. Every year they make millions of precision components of metal and plastic for halogen and xenon lamps in cars. That enormous mountain of lamp sockets is due to robots equipped with cameras and machines that perform multiple actions while checking quality at the same time.

## SOME HIGHLIGHTS

- + Uses Odoo almost completely out of the box
- + Handle logistical transactions for 3 warehouses
- + Massive numbers of master data
- + Major change to move from SAP to Odoo

Implemented by

# Cravit<sup>®</sup>

*Accounting*



*CRM en Sales*



*Warehouse*



*Manufacturing*



*Purchase*



*Projects*



*Documents*



# Cravit<sup>®</sup>



## AT A GLANCE

*Odoo users*     *18.000 KPMG clients*

*industry*     *Accountancy*

*Offices*     

*Customer since*     *2022*

*Website*     [www.kpmg.com](http://www.kpmg.com)

After intensive research, KPMG in Belgium has chosen Odoo N.V. as its preferred technology partner. Odoo managed to convince with its advanced technology, its understanding of our objectives and its complete and integrated business application offering. Within a very short period of time they moved and migrated 100% of their belgium customers with accountancy offices to Odoo.

## SOME HIGHLIGHTS

- + Collaboration between KPMG and Odoo in the field of real-time accounting
- + Odoo offers a complete solution covering a range of business needs, from accounting and project management to purchasing and invoicing.
- + In an ever-changing business environment, digital transformation has become essential. By partnering with Odoo, KPMG can offer its customers state-of-the-art software solutions to help them meet the challenges of digital transformation.

*Accounting*



*Documents*



*Projects*



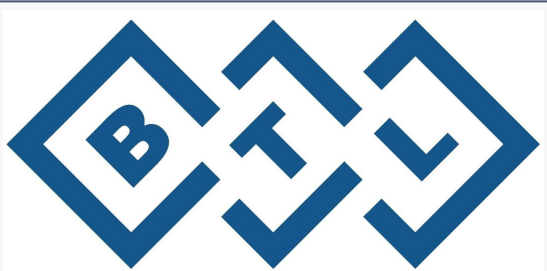
*Time sheets*



*Expenses*



# BLT



## AT A GLANCE

*Odoo users* 1600

*industry* Logistics

*Offices* 83 countries

*Customer since* 2017

*Website* [www.btlmed.nl](http://www.btlmed.nl)

BTL is a significant global manufacturer of medical technology. The company produces equipment for physiotherapy, cardiology, aesthetic medicine, and other medical fields, delivering to more than 80 countries across five continents.

## SOME HIGHLIGHTS

- + BTL chose Odoo as an integrated solution to streamline operations and drive growth.
- + With its initial success, they expanded the use of Odoo to other regions, strengthening their global presence with a unified and powerful platform.
- + integration of different Odoo modules allows BTL to optimize processes, reducing lead times and costs

Implemented by



*Invoicing*



*CRM and Sales*



*Logistics*



*Maintenance & Repair*





**Cravit<sup>®</sup>**

We make it real